

# Real Estate Agent Cost Checklist

	Cost Item	Example/Notes	Estimate (\$)
<input type="checkbox"/>	Pre-licensing courses	Required real estate education	
<input type="checkbox"/>	Real estate exam fee	Pay per attempt	
<input type="checkbox"/>	Application & license fee	State licensing	
<input type="checkbox"/>	Background check & fingerprinting	One-time fee	
<input type="checkbox"/>	Association membership dues	National, state, local boards	
<input type="checkbox"/>	MLS dues (Multiple Listing Service)	Annual/quarterly	
<input type="checkbox"/>	Errors & Omissions insurance	E&O insurance	
<input type="checkbox"/>	Brokerage desk/office fees	Monthly or annual	
<input type="checkbox"/>	Technology/CRM fees	Office systems, software	
<input type="checkbox"/>	Business cards & marketing materials	Printing, branding	
<input type="checkbox"/>	Website setup or hosting	Optional	
<input type="checkbox"/>	Open house & event expenses	Snacks, signage, staging	
<input type="checkbox"/>	Cell phone & internet bill	Tax-deductible business expense	
<input type="checkbox"/>	Office supplies	Paper, printer, lockboxes, signage	
<input type="checkbox"/>	Client gifts & meeting costs	Coffees, lunches, thank-yous	
<input type="checkbox"/>	Continuing education	License renewal	
<input type="checkbox"/>	Marketing/advertising costs	Online, flyers, social media ads	

<input type="checkbox"/>	Car/gas for home tours	Agents drive a lot!	
<input type="checkbox"/>	Professional photography	Listing photos	
<input type="checkbox"/>	Signage & lockboxes	Yard signs, key boxes	
<input type="checkbox"/>	Tax preparation/accounting	Professional help	
<input type="checkbox"/>	Other (custom)		