Seller Questionnaire Form for Real Estate Transactions
This form is designed to gather and provide accurate information about your property, which helps ensure transparency and streamline the selling process. Please complete all fields as accurately as possible.
1. Seller Information and Contact Details
Full Name(s):
Contact Details (Phone, Email):
Mailing Address (if different from property address):
Are you the sole owner of the property? ☐ Yes ☐ No
If no, list other owners/parties involved (names and contact details):
2. Property Address and Location Details
Full Property Address (including ZIP code):
County/Parish:
Neighborhood/Subdivision Name:
Zoning Classification (e.g., residential, commercial):
Type of Property (e.g., single-family home, condo, multi-family, land):
For rental property managers who want to streamline their record-keeping, consider using this free rental property chart of accounts template to keep track of financial transactions efficiently.
3. Property Details
Legal Description of the Property (as on deed):
Number of Bedrooms:
Number of Bathrooms:
Square Footage (approximate):
Year Built:
Lot Size:
Structural Features:
☐ Basement
□ Attic
☐ Garage (single/double/carport):
□ Deck or Patio (Size and material):
☐ Pool/Spa (Size):
Other Features (check all that apply):
□ Fireplace
□ Solar Panels
☐ Smart Home Features
□ Security System
☐ Fenced Yard
☐ Other (please specify):

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Utilities:
Water Source (e.g., city water, well):
Sewer Type (e.g., city sewer, septic):
Energy Source (e.g., gas, electric):
Are there solar panels, leases, or other energy-related systems attached to the property? ☐ Yes ☐ No
If yes, provide details of agreements or responsibilities.
Are there any shared utilities or easements involving neighbors? ☐ Yes ☐ No
Recent Upgrades or Renovations:
Description of work:
Dates completed (approx.):
Permits obtained? ☐ Yes ☐ No
Appliances/Fixtures to Be Included in Sale (check all that apply):
□ Refrigerator
□ Stove/Oven
□ Dishwasher
□ Washer/Dryer
□ Microwave
☐ Light Fixtures
□ Blinds/Curtains
☐ Other (please specify):
4. Property's Condition
Are there any known issues or defects?
Structural Integrity (foundation, walls, roof): ☐ Yes ☐ No
Electrical Systems (wiring, outlets, breakers): ☐ Yes ☐ No
Plumbing Systems (pipes, water heaters): ☐ Yes ☐ No
HVAC Systems (heating, air conditioning): ☐ Yes ☐ No
Appliances (if included): ☐ Yes ☐ No
Pest/Insect Infestations (current or past): ☐ Yes ☐ No
Other issues, repairs needed, or areas requiring maintenance? ☐ Yes ☐ No
If yes, please describe in detail or attach a separate document.
For more detailed inspections, you may consider using a rental property inspection checklist.
Has the property been inspected in the last 5 years? ☐ Yes ☐ No
If yes, provide details or attach the inspection report.
Roof Details:
Approximate age of roof:
Last known repairs or replacement date (if any):
Flood/Earthquake/Fire Risk:
Is the property located in a designated floodplain? ☐ Yes ☐ No
Has the property sustained natural disaster damage in the past? ☐ Yes ☐ No
If yes, provide details of damage and repairs.

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5. Legal Matters
Are there any ongoing or past legal disputes concerning the property? \square Yes \square No
If yes, provide details.
Are there any unpaid taxes, liens, or mortgages on the property? \square Yes \square No
Are there any easements, rights-of-way, or encroachments affecting the property? \square Yes \square No
If yes, please describe.
Is the property compliant with all local codes/regulations (zoning, permits, etc.)? \square Yes \square No
Are there tenant or lease agreements in place for the property? \square Yes \square No
If yes, provide a copy of the lease(s) and details of terms.
6. Pricing and Sale Preferences
Minimum Price You're Willing to Accept:
Preferred Terms of Sale (e.g., cash, financing, as-is):
Ideal Closing Timeline:
Are there any contingencies that may affect the sale? ☐ Yes ☐ No
If yes, please explain.
Are you offering any incentives (e.g., covering closing costs)? ☐ Yes ☐ No
7. Buyer Disclosure and Material Facts
Are there any conditions or facts that would affect the buyer's decision to purchase? ☐ Yes ☐ No
If yes, describe (e.g., environmental hazards, previous incidents, etc.):
8. Additional Comments
Provide any other information you think may be relevant to the sale or marketing of your property. Attach additional sheets if necessary.
9. Acknowledgment and Signature
I, the undersigned, confirm that the information provided in this seller questionnaire is accurate and complete to the best of my knowledge.
Printed Name(s):
Signature(s):
Date:
This questionnaire ensures that real estate agents have access to comprehensive information that addresses everything from property details to local regulations, making it easier to market properties and comply with applicable laws while protecting all parties involved.