Task	Details	Completed
Prepare Financially	Understand your current mortgage and any penalties for early repayment.	
Research Real Estate Agents	Interview multiple agents to find the one with the right experience and strategy to sell your home.	
Decide on a Selling Strategy	Determine if you're selling privately, through an auction, or with an agent.	
Determine Your Selling Price	Have your home appraised and research market conditions to set a competitive price.	
Prepare Your Home for Sale	Declutter, clean thoroughly, and consider staging to make your home appealing.	
Conduct Pre-Sale Inspections	Consider getting a pre-sale home inspection to identify any issues that could affect the sale.	
Make Necessary Repairs	Fix any issues identified during the inspection or that might deter buyers.	
Gather Important Documents	Compile documents such as warranty information, appliance manuals, and any recent utility bills.	
Enhance Curb Appeal	Tend to your home's exterior, including landscaping, painting, and minor repairs, to improve first impressions.	
Professional Photography	Hire a professional photographer to take high-quality photos of your home for listings.	
List Your Home	Work with your agent to list your home on the MLS and other real estate platforms.	
Marketing Your Home	Utilize social media, virtual tours, and open houses to attract potential buyers.	
Review Offers and Negotiate	Carefully review all offers and negotiate terms, including price and closing dates, with potential buyers.	
Home Appraisal and Inspection	The buyer will likely arrange for an appraisal and inspection; be prepared for this step.	
Finalize the Sale	Work with your agent and a real estate attorney to finalize the sale, ensuring all paperwork is completed correctly.	
Prepare for Moving Out	Plan your move, including hiring movers, packing, and cleaning the house before handing over the keys.	